

MAINFREIGHT NEWS



WELCOME...

Since 1978 Mainfreight has grown from one truck to being a global supply chain network with over 226 branches worldwide. Growing our network and providing the highest quality freight services is vital for the long term sustainability of our business. Just as important is the role we play in assisting customers not only in Australia, but across our global network by continuously looking for opportunities to reduce costs and streamline entire supply chain capabilities.

In this issue, the first issue for 2014, we bring you new branch developments, new capabilities and an update on what makes Mainfreight special.

Dave Scott,
Group Sales Manager Australia

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Please circulate to:

Warehouse Manager	
General Manager	
Accounting / Finance Managers	
Distribution / Transport Managers	

COMPLEX LOGISTICS

Fully compliant to handle, store and manage dangerous goods. Over the last 12 months our team at Noble Park has been introducing a full suite of multifaceted temperature sensitive products to the operation.

Temperature controlled sections and a 100m² cool room set between 2–8°C, two more freezers have been added, one at -20°C and one at -80°C to ensure the quality of customers' temperature sensitive products are not compromised. Temperature monitoring devices are mapped throughout all temperature controlled areas and monitored and reported on wirelessly by our team at all times.

A 434m² mezzanine deck and new rolled-upright shelving (RUT) have been fitted to provide more options for small and complex storage and pick and pack requirements. The RUT shelves can all be reconfigured in

order to find new solutions or be adjusted to accommodate different sized items. From a small glass bottle with content of 0.002kg right through to bulk pallet storage and drums of 1000kg, our Noble Park branch is handling freight of all shapes, sizes, quantities and specialised needs.

Drawing on our dangerous goods expertise and extensive logistics technology, our team is proficiently trained and understands the need for delicate and precise handling of dangerous goods and complex pick packing. We utilise RF scanning to capture inbound movement, stock control, replenishment and outbound movement by unit, case and pallet for complete transparency.

Whether you're looking to optimise a specific aspect of your supply chain or you need a total, fully integrated solution, our team can find a solution to fit your unique requirements.



SET YOUR SIGHTS ON MAINFREIGHT THAILAND

At Mainfreight we continue to invest in our future, in our people, in our network, in new facilities and new businesses worldwide. Already operating in 12 branches throughout Asia, we are now strengthening our footprint by opening a branch in Thailand.

Thailand is a hub for manufacturing and production of goods with a high-value such as electronics, automotive and fashion. Don Braid, Mainfreight Managing Director, mentioned that Mainfreight saw Thailand as a leading economy in the 2015 ASEAN Economic Community and stated "Thailand

is perfectly positioned to provide intra-Asia trade growth, as well as facilitating existing trade within the Mainfreight network."

The new branch is located in the busy metropolitan area of Bangkok. We will initially focus on international trade coming in and out of Thailand and will be able to offer our customers:

- Presence in the Thailand market
- Full spectrum of international shipping services
- LCL Sea freight

- FCL Sea freight
- Air freight
- Customs Clearance
- Shipment visibility in real time and on demand

Our new Thailand branch is on our worldwide computer network, meaning, through our online customer portal Mainchain, you can receive instant shipment and document information whenever you need it. Our team is now settled at Mainfreight Thailand and ready to give our customers the service the Thailand region demands. For more information contact our team today.

MAINFREIGHT TIMELINE

DEC
2013

Mainfreight Transport (Adelaide)

- > Full refurbishment and extension
- > Double size of the depot
- > Transport, Logistics and Air and Ocean team moved into their new branch December 2013

MARCH
2014

Owens Transport (Sydney)

- > Purpose built facility in Port Botany
- > 3,500m² depot
- > 9,000m² hardstand space
- > Capacity for 500 TEU

MARCH
2014

Mainfreight Transport & Logistics (Sydney)

- > Extension of our Prestons supersite
- > 25m added to raised dock
- > 7 dock levellers
- > 16,550m² hardstand
- > 13,500m² warehousing

APRIL
2014

Mainfreight Air and Ocean (Brisbane)

- > New purpose built depot
- > Temperature controlled facilities for our Perishables air freight operation

CHEMCOURIERS: ONWARDS AND UPWARDS

Our niche brand Chemcouriers has seen enormous growth and momentum heading into 2014 as we further advance our compliance, capabilities and infrastructure in the highly specialised dangerous goods transport market.

We are tackling this expansion by widening our dedicated capabilities while focusing on refining our compliance across each of our strategically placed branches in Australia.

Brisbane & Sydney – Out on their own

Taking steps to build strong operations in Brisbane and Sydney, both teams have moved into their own satellite depots in Coopers Plains and Prestons respectively.



The move enables the teams to operate from their own highly compliant sites and have more control over freight movements, improved productivity, segregation and earlier departure times. This added control allows Chemcouriers to improve pick-up and delivery performance and expand delivery areas when volumes dictate.

Landing in Adelaide

Already servicing Brisbane, Sydney and Melbourne, Chemcouriers is performing so well we are now offering this dedicated service in Adelaide. Chemcouriers painted PUD (Pick Up and Delivery) trucks are now driving around Adelaide and all our drivers hold current dangerous goods bulk licenses.

Melbourne – Looking toward Epping

Fully compliant and segregated at our Clayton branch, our Melbourne Chemcouriers team is growing in numbers and is looking toward Epping to ensure even more growth in 2015. We have 11 hectares of land in Epping, in Melbourne's North, for the immediate construction of a major Logistics and Transport supersite. The move will mean extra space for the Chemcouriers team and operations to ensure the safe, compliant and legal transport of dangerous goods as volumes grow nationwide.

Interested in learning more about our specialist in dangerous goods transport? Talk to one of our team members today.



OWENS

FOOT ON THE ACCELERATOR

Owens Transport, our dedicated wharf cartage business is starting 2014 off with a bang! The Sydney team will take up residence in its new purpose built facility in early March 2014.

Matching our investment in new premises, we have also sourced a new container fork to ensure new efficiencies and tangible time saving benefits to pass on to you, our customers. Ideally located in Port Botany, the move will ensure our team has full control over all aspects of operations, improving productivity as we will no longer rely on the equipment and stevedores at the Sydney port terminals.

Cameron Clode, Owens National Manager, notes "this new site will be a boon for our Sydney operation". The hardstand area will be 9,000m² allowing us to operate the container reach stacker and hold a capacity of over 500 TEU (twenty foot equivalent unit – shipping containers).

A 3,500m² warehouse, large awning area and depot operations will ensure we receive, store and dispatch your product with maximum efficiency. With quarantine and bond licensing on the site we will offer a full suite of services ensuring we continue our growth and add further value to our customers.

As we invest and develop our business across all aspects of the supply chain, we can offer more and more services and give you greater choice and efficiency under the one Mainfreight relationship.

MID-APRIL
2014

Mainfreight Transport & Logistics (Brisbane)

- > 5.5 hectares
- > 27,000m² supersite
- > Multiple finger docks
- > 13,000m² warehousing space

JULY
2014

Mainfreight Air and Ocean (Melbourne)

- > Extension of our Perishables air freight operations
- > Full temperature controlled facilities

MID
2015

Mainfreight Transport & Logistics (Melbourne)

- > 11 hectares
- > Create new supersite to improve express delivery times in all Melbourne suburbs

MID
2015

Mainfreight Transport & Logistics & Air and Ocean (Perth)

- > Actively seeking a suitable site where we can construct a purpose built facility for all our businesses in Perth

5 MINUTES WITH ALADIN

NATIONAL BUSINESS DEVELOPMENT MANAGER (LOGISTICS)



Aladin, you have recently taken on the challenge of National Business Development Manager for our Logistics business, how did you get here?

The new challenge is great and will definitely bestow numerous opportunities to acquire new knowledge. Looking back over my eight years at Mainfreight, I initially started out as a Graduate spending time primarily in our domestic business. Mainfreight has always promoted from within and with a growing emphasis on developing people's full potential.

You were a big part of implementing the complex pick and pack changes to Noble Park. What was the most challenging/rewarding element?

The implementation component to the project extended over a 10 month period. Firstly, the

immense inventory profile meant we had to carefully redesign our system applications and warehouse operations to achieve the most optimum product handling flow. This included several weeks of System User Acceptance Testing and the construction of a Mezzanine Floor which now holds in excess of 3,000 unique bin locations. This increase in warehouse activity required the recruitment of an additional 10 highly skilled team members.

You are in the midst of building your own home, which venture is more challenging?

Each endeavour presents its own challenges. Going through the building process has taught me a number of great lessons – I've learnt that I enjoy being creative and finding

solutions in moments which at first might appear to have none; the sheer importance of team work – my wife and I often joke that it's impressive our marriage has survived the process; and ultimately, having consistent, enduring strength with the end goal in mind.

If we came to your house for dinner tonight, what would you prepare for us?

Spag Bol, rocket and parmesan salad with balsamic, with a glass (or two) of Rioja.

ARE YOU RUNNING FOR THE KIDS?

For the 9th year running, Mainfreight are getting behind the Melbourne landmark event Run for the Kids. Mainfreight team members and their families will join around 40,000 Victorians in the 15 km course and a 5km family friendly event which raises money for the Royal Children's Hospital Good Friday Appeal.

Last year the charity event raised a record breaking \$2 million which was spent on a state of the art simulations centre for The Royal Children's Hospital. The simulations centre will assist in the diagnosis and treatment of patients and will help train the medical team to perform delicate procedures.



Each year more and more team members take part in the run though Melbourne's city centre and Mainfreight encourage our team and extended Mainfreight family with t-shirts, morning tea and donating the entry fee which is automatically contributed to the charity.

MAINFREIGHT CONTACT DETAILS

Branch	Domestic Transport, Chemcouriers, Metro & FTL	Logistics (Warehousing)	Air & Ocean (Int'l Freight Forwarding)	Owens Wharf Cartage
Adelaide	08 8300 5500	08 8300 5550	08 8300 5555	08 9352 4279
Albury	02 6049 5201	02 6049 5201	02 6049 5201	
Ballarat	03 5339 1927	03 5339 1927	03 5339 1927	
Brisbane	07 3875 8500	07 3906 9855	07 3906 9890	07 3908 5600
Canberra	02 6260 1072	02 6260 1072	02 6260 1072	
Gold Coast	07 5514 5600	07 5514 5600	07 5514 5600	
Melbourne	03 9265 5300	03 9930 3000	03 9330 6000	03 8368 6800
Newcastle	02 4954 1100	02 4954 1100	02 4954 1100	
Perth	08 9352 4200	08 9453 8799	08 9352 4277	08 9352 4290
Sunshine Coast	07 5452 0410	07 5452 0410	07 5452 0410	
Sydney	02 8784 2200	02 9426 7100	02 9384 7900	02 9666 0000
Townsville	07 4760 6000	07 4760 6000	07 4760 6000	07 4774 2064

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Let us know what you think about Mainfreight news. Comments and feedback are welcome at: david.scott@mainfreight.com.au



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